

# SHRADER RESEARCH DEFENSE GROUP TEAMS UP WITH WORLDPAY FROM FIS TO HELP WITH COVID EFFORTS

## The Situation

As has been the case with so many small businesses, COVID-19 changed life virtually overnight for Scott Shrader, president of **Shrader Research Defense Group, LLC** – a Service-Disabled Veteran-Owned Small Business (SDVOSB) company that historically has specialized in consulting services assisting U.S. government agencies, private civilian firms and contractors secure bids for government contracts. When the pandemic dramatically impacted his normal business, Scott put his expertise as a retired Colonel in the United States Army to work and got busy “turning absolute pandemonium into organized chaos,” as he puts it.

## The Solution

He organized his own “army” of independent small businesses who have completely shifted their operations and business models to support COVID-19 efforts, and is now packaging and re-selling personal protective equipment (PPE), masks and sanitizer at scale. And Worldpay from FIS is excited to be an important part of his new normal.

When Scott started his revised business model, the first thing he needed to do was figure out how to accept credit card payments – which he had never done before. “I bank with Fifth Third, so I called and asked for their recommendations. And they suggested SwipeSimple,” he said.

## The Result

“SwipeSimple has allowed us to do business wherever we are,” Scott says. “I have people in Kansas, Ohio, Alabama, New Jersey, Illinois and Pennsylvania, and we can all accept payments over the phone through SwipeSimple’s virtual terminal functionality, plus add products into our inventory. It’s so incredibly easy and integrates seamlessly with my business banking.”

“Without Worldpay and SwipeSimple, I couldn’t do what I’m doing,” says Scott. “It’s been such a great product and great experience that I’ve recommended it to several other companies I’m working with.” Scott adds that he would love to be a resource for fellow Worldpay merchants if they have need for PPE, masks or hand sanitizer. “Just call or email me, and we’ll get you taken care of,” he says.

We applaud Scott and his network of small business partners for their incredible efforts as part of COVID-19 response and are honored to be part of his team.

**If you’re interested in learning more about how SwipeSimple can help your business, please [email](#) or call us at 866-792-0010. Sign up by May 31 to take advantage of special equipment discounts and waived fees through July 31.**



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